

## WHY WHYTE'S?

- A reputation for integrity since 1783
- Courteous and discreet client service
- Experienced and highly qualified valuers and consultants
- Superbly produced printed catalogue distributed worldwide
- On-line catalogue published on seven international websites
- Intensive marketing and advertising campaigns
- Professional publicity promotion – *Whyte's regularly make news headlines*
- All sales broadcast live with on-line bidding
- Whyte's discerning clientele – 20,000 collectors in over 100 countries

## SELLING AT WHYTE'S – a step by step guide

- **Receive a COMPLIMENTARY valuation**

Call to our galleries, 9.30am-5.30pm Monday to Friday, or telephone 01 676 2888 for an appointment to meet a specialist or write to us with details and photos by email or post. We can also call to inspect large collections at homes or offices. Whyte's experts regularly visit most parts of Ireland and Great Britain and often travel elsewhere in the world to value art and collectibles.

- **Once you have decided to sell...**

We will work together with you to decide on an auction estimate and a reserve.

An estimate is what the item is expected to fetch and a reserve is the price below which the item may not be sold without your permission.

- **Agree fees/expenses**

Commission varies according to the value of the art or collectibles consigned – usually 10% to 15% of the price achieved. Reduced rates apply to extremely valuable consignments. A small charge is made for professional photography and insurance against all risks.

- **Arrange collection and delivery to Whyte's**

Whyte's can arrange to have art and collectibles shipped securely and fully insured from any part of the world.

- **Consign**

Upon consignment you will be given a receipt which details each item consigned with agreed estimate and reserve. This receipt is a contract between Whyte's and the vendor and clearly states the conditions and charges relating to the consignment.

- **Receive the catalogue**

A copy of the printed catalogue will be posted to you along with a report listing your entries in the sale.

- **Watch the auction**

You are welcome to attend the auction. Alternatively you can watch the sale live on the Internet.

- **After the auction**

You will receive a report of the results and details of commission and expenses deducted.

Settlement takes place 30 days after the date of sale. Payment may be made in any currency to any country. Unsold lots are often purchased immediately after the auction or may be re-offered at a later date.

- **Taxation**

The sale of art and collectibles may be subject to Capital Gains Tax for residents in the Republic of Ireland. However, there are significant allowances and often these sales incur little or no taxation. Whyte's will be pleased to advise on this and to provide valuations for tax purposes.



Tony O'Malley €38,000 - 2010



Harry Kernoff €82,000 - 2005



Louis le Brocqy €680,000 - 2007



Sir William Orpen €70,000 - 2009



Gerard Dillon €28,000 - 2010